



Enhance your business relationships with your suppliers



Your suppliers are our clients. Providing us with your up-to-date financial information can help your business.

Why do I need to provide information to a regional Credit Analyst?

Euler Hermes UK is the UK's leading credit insurer and deals with companies of all sizes from sole traders to multinationals. Our aim is to gain a better understanding of our clients' customers and the market in which they operate. With the latest financial information on a company, we are able to make more informed underwriting decisions on credit limits we are asked to consider.

For this purpose, you may be approached by one of our regional Credit Analysts, asking for the latest statutory accounts for your company, or more likely, for management information not usually available in the public domain.

How does my business benefit?

A positive review by a credit insurer can enhance the business relationships you have with suppliers, which in turn could result in more goods, better credit terms or additional discounts. Plus, if you are presently trading on a cash basis, a credit limit from your suppliers may allow you to trade on credit terms and improve the cash flow of your business.

Why does our supplier need to credit insure us?

Your suppliers' insurance policy covers all customers that it trades with. It provides protection against customer non-payments, enhances their credit management practices, provides financing opportunities, supports business growth and helps free up working capital by removing the need for bad debt reserves.

All of this makes your supplier a more dependable business partner.

What will happen if I don't provide the information?

A lack of up to date financial information may result in our credit limits being restricted or removed, as our risk assessment will not be based on the latest trading performance of your company. Where Euler Hermes is unable to agree credit limits, future deliveries to a company may be restricted or stopped, as suppliers may be unwilling to continue trading without insurance. If you are approached by us for information about your business, but ignore the request, you risk restricted access

to credit terms or goods from your suppliers. This in turn may affect the cash-flow of your company.

Who will see the information I provide?

The information is reviewed by our experienced regional Credit Analysts and will be treated confidentially. It will not be shared with anybody outside of the Euler Hermes group, unless it is legally required to do so.

What should I do next?

Please call our buyer line on **08444 122041** to speak directly to a Credit Analyst in your local area. They will be happy to explain why we need additional information and how to supply it. Alternatively, you can e-mail moreinfo@eulerhermes.com

Share your information now:

 **buyer line**
08444 122041

Regional Risk Offices

London Risk Office (East Anglia, London and South East)
1 Canada Square
London
E14 5DX

Birmingham Risk Office (Midlands, South West and Wales)
2nd floor
1 Colmore Row
Birmingham
B3 2BJ

Manchester Risk Office (North and Scotland)
Norfolk House,
7 Norfolk Street
Manchester
M2 1DW

Belfast Risk Office (Northern Ireland)
21 Linenhall Street
Belfast
BT2 8AB

Dublin Risk Office (Republic of Ireland)
The Arch
Blackrock Business Park
Carysfort Avenue
Blackrock
Co. Dublin



PRIVACY NOTICE

Where we are provided with personal data relating to you as an individual or individuals within your organisation ("relevant data"), it may be processed by Euler Hermes UK and other companies and branches within the Euler Hermes Group ("data controller") for the purpose of carrying out their insurance, risk assessment, debt collection and other associated activities ("relevant activities"). Relevant data will be held securely and in confidence. The data controller may disclose relevant data to responsible third parties such as credit reference agencies, which may also process the data for the purpose of carrying out relevant activities.

Further information on the identity of the data controller and how your personal data may be processed can be obtained from the Data Protection Officer at Euler Hermes UK, 1 Canada Square, London E14 5DX. .

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