

2018 KEY FIGURES

RECORDING HIGHS BOOSTING NEW STRATEGIC PLAN



#1 brand recommended

for trade credit insurance in 2018, for customers¹
and brokers²



91%
are satisfied
with us

94%
say it is a
trustworthy brand

90%
would
recommend us

1 - Ipsos survey. 3919 interviews in Sep-Oct 2018 in the 10 largest Euler Hermes entities.

2 - Internal research based on interviews on a panel of 689 brokers, in 21 countries.



2018 REVENUES

€ 2,705 million

▲ +7% at constant
exchange rates

OPERATING PROFIT

€ 431 million

▲ +17%

NET INCOME

€ 345 million

▲ +8%

NET COMBINED RATIO

77.9%

▼ -3.3%



Euler Hermes is present in **50+** countries
with **5,800** employees

53%
of female workers

30% ▲
of executive positions are
occupied by women

